

Report for Andrew Jones
Compared to: Marketing Research Interview Specialist

#### REPORT FOR

**Andrew Jones** 

### DATE OF COMPLETION

05/05/2015

#### **RELIABILITY - 99.2%**

Answers were very likely accurate and truthful

#### **ORGANIZATION**

Your Company Name

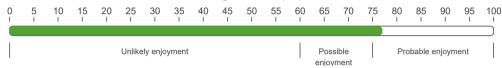


## **Welcome to Career Enjoyment Analysis**

This report compares your preferences and interests to the tasks and interests related to work satisfaction and success for typical jobs within the career called Marketing Research Interview Specialist. Keep in mind that while there is a good general reflection of the career, there may be specific jobs under this career name which emphasize somewhat different tasks and interests, and thus your score is not necessarily reflective of all jobs within this career title.

This report is divided into three sections: Key factor related to your enjoyment, Other Factors which could hinder your enjoyment, and Potential derailers.

## Overall percentage of enjoyment = 77.3%



### **Summary of this career**

Interview persons face-to-face or by phone, or conduct surveys by mail, following a prescribed questionnaire. Explain the purpose of the interview and obtain consent to conduct them. Clarify misunderstandings with a view to obtaining more accurate information. Record responses and classify, as per given instructions. Analyze data obtained or write reports, detailing both quantitative and qualitative information.

#### Possible educational requirements

- High School Diploma
- Trade School or 6-18 months of training
- 2 years of college or 18-36 months of training
- Bachelor's Degree

### Areas of knowledge

#### **CUSTOMER AND PERSONAL SERVICE**

Knowledge of principles and processes for providing customer and personal services, including customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction

#### **CLERICAL**

Knowledge of administrative and clerical procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and other office procedures and terminology

#### ADMINISTRATION AND MANAGEMENT



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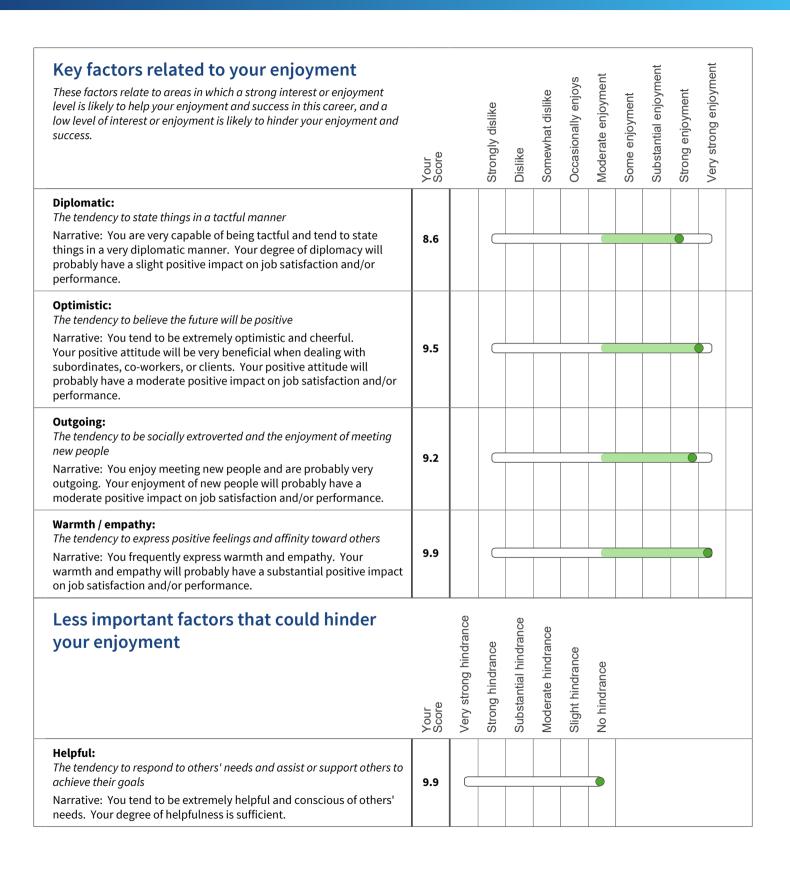
Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources

### **COMPUTER SOFTWARE**

Knowledge of specialized software programs

Key factors related to your enjoyment  These factors relate to areas in which a strong interest or enjoyment level is likely to help your enjoyment and success in this career, and a low level of interest or enjoyment is likely to hinder your enjoyment and success.	Your Score	Strongly dislike	Dislike	Somewhat dislike	Occasionally enjoys	Moderate enjoyment	Some enjoyment	Substantial enjoyment	Strong enjoyment	Very strong enjoyment	
Organized: The tendency to place and maintain order in an environment or situation Narrative: You probably prefer not to do much organizing. You may do the minimum amount of organizing necessary and may occasionally lose efficiency without organizing support from others. Your degree of being organized will probably have a substantial negative impact on job satisfaction and/or performance.	3.9										
Finance / business: The interest in commerce or fiscal management Narrative: You are reasonably interested in business or finance. Your level of interest in business or finance is sufficient.	7.0										
Takes Initiative: The tendency to perceive what is necessary to be accomplished and to proceed on one's own  Narrative: You very often tend to take initiative. This initiative will help you to achieve objectives. It is very important that the employer provides opportunities for initiative and guidelines regarding the type of initiative that can be taken. Otherwise, the initiative could be contrary to expectations. Your initiative will probably have a moderate positive impact on job satisfaction and/or performance.	8.7										
Analytical: The tendency to logically examine facts and situations (not necessarily analytical ability) Narrative: You tend to analyze difficulties, facts, and situations and enjoy it. Your degree of analysis is sufficient.	7.5										

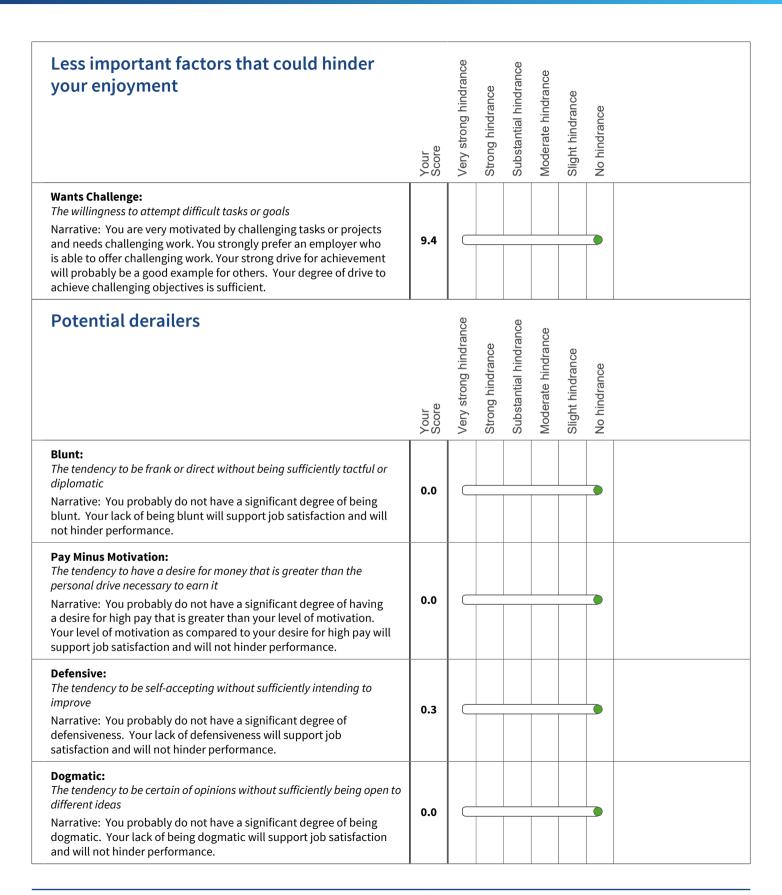






Less important factors that could hinder your enjoyment	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance	
Public Contact: The level of comfort interacting with a wide range of people representative of general society  Narrative: You generally enjoy working with the general public and are probably reasonably comfortable doing so. Your degree of enjoyment of working with the general public is sufficient.	7.2							
Self-acceptance: The tendency to like oneself ("I'm O.K. the way I am")  Narrative: You are reasonably self-accepting. This positive self-regard will probably translate to better interactions with subordinates, coworkers, and clients. Your degree of self-acceptance is sufficient.	7.0							
Tolerance Of Bluntness: The level of comfort related to receiving abrupt or frank communications from others Narrative: You are tolerant of people who are blunt. Your degree of tolerance of bluntness is sufficient.	7.8							
Precise: The enjoyment of work that requires being exact and the tendency to be detail oriented  Narrative: You strongly dislike having to do precision tasks. You strongly prefer not to do work that requires a significant amount of time to be spent on precision tasks and may be severely lacking in attention to detail. Your dislike of precision tasks will probably have a moderate negative impact on job satisfaction and/or performance.	2.3							
Enthusiastic: The tendency to be eager and excited toward one's own goals Narrative: You tend to be enthusiastic about your goals. If your goals are in alignment with the organization's objectives, you will probably have a drive to achieve those objectives. Your degree of enthusiasm for your goals is sufficient.	8.2							
<b>Team:</b> The enjoyment of working closely in a co-operative team effort (not necessarily the ability to do so)  Narrative: You only moderately enjoy working in a team. Your degree of enjoyment of working in a team is sufficient.	4.5							







Potential derailers	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance		
Harsh: The tendency to enforce rules without giving sufficient emphasis to building rapport or being empathetic  Narrative: You probably do not have a significant tendency to be harsh or overly strict. Your lack of harshness will support job satisfaction and will not hinder performance.	0.0								
Rebellious Autonomy:  The tendency to seek freedom from authority without taking sufficient and appropriate initiative  Narrative: You probably have an extremely slight tendency to want autonomy without taking sufficient initiative. Your lack of rebellious autonomy will support job satisfaction and will not hinder performance.	0.9								
Self-critical: The tendency to seek self-improvement without sufficiently being self-accepting Narrative: You probably do not have a significant degree of self-criticalness. Your lack of self-criticalness will support job satisfaction and will not hinder performance.	0.0								
Dominating: The tendency to be assertive of one's needs without sufficiently being helpful to others  Narrative: You probably do not have a significant degree of being dominating. Your lack of being dominating will support job satisfaction and will not hinder performance.	0.0								
Insensitive: The tendency to be assertive with one's own needs without being sufficiently warm and empathetic Narrative: You probably do not have a significant degree of being insensitive. Your lack of being insensitive will support job satisfaction and will not hinder performance.	0.0								



Key factors potentially underutilized in this career	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance	
Psychology: The interest in human mental functions including mannerisms, actions, attitudes, and abilities Narrative: Because this job is unlikely to allow use of this trait very often, it can create a moderate hindrance in your job satisfaction and/or performance.	10.0							
Food: The interest in work relating to food Narrative: Because this job is unlikely to allow use of this trait very often, it can create a moderate hindrance in your job satisfaction and/or performance.	10.0							
Electronics: The interest in designing, assembling, repairing, or operating automated or computerized equipment  Narrative: Because this job is unlikely to allow use of this trait very often, it can create a moderate hindrance in your job satisfaction and/ or performance.	10.0				0			